



**16-18
JANUARY
2017**

OMAN
CONVENTION
& EXHIBITION
CENTRE
MUSCAT, OMAN

Under the Auspices of



سلطنة عمان
الهيئة العامة للتعددين
Sultanate of Oman
Public Authority For Mining

OMAN MINERALS AND MINING EXHIBITION & CONFERENCE

**INDUSTRIOUS
TO THE CORE**



The Organiser



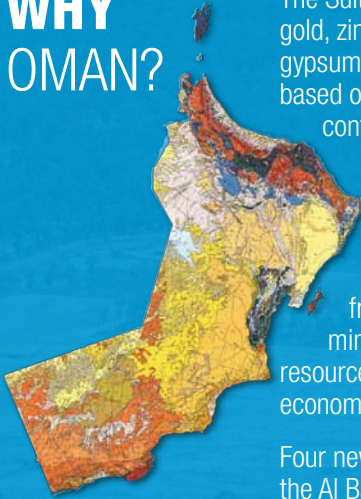
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www.omanminingexpo.com

WHY OMAN?



The Sultanate of Oman is enriched with varieties of mineral resources metallic minerals such as copper, gold, zinc, chromites, cobalt and iron ores and non-metallic minerals includes, dolomite, limestone, gypsum, calys, silica, ornamental stones and building materials. Several mining companies have grown based on these mineral commodities, which participate as a part of the national development sector and contribute to the nation's GDP as well as providing jobs for Omanis.

Copper has been mined in Oman for thousands of years. Recently Oman Mining Company and Mawarid Resources mining about 35 million tons of copper ores from Sohar and Shinas areas. In addition four new companies granted exploration licenses for developing copper mining projects in Al-Batinah coast. There are more than 15 companies mining marble stone from different quarries in the northern mountains of Oman. Gypsum, limestone and clay are also mined from Oman for export and as local supply raw materials for different industries. Other mineral resources, which are recently evaluated such as, copper ores, clays and silica sand are also showing economical feasibility and can be exploitable for several years.

Four new companies were recently granted exploration licenses for developing copper mining projects on the Al Batinah projects.

MARKET FACTS:

- Oman is the second largest country in the GCC region with an excellent geology of minerals.
- Oman's mining industry is set to become an important sector in the country's diversification program.
- Oman is the first GCC producer and exporter of ferrochrome.
- Oman is home to sizeable deposits of limestone, marble and other carbonate-based minerals.
- The discovery of immense deposits of chromite has attracted significant investments over the last few years.
- The Mining Law and Implementing Regulations provide for several different types of licences, which are split between exploration and prospecting licences and longer-term extraction concessions.
- Applications for all types of mining permits are subject to consideration of safety and environmental concerns and the potential effect on Oman's water resources and archaeological heritage.

KEY MINING PROJECTS IN OMAN

Block 4, 5, 6 Copper Mining Projects



The exploration of a targeted 10,700,000 and 29,250,000 tons of 1.4 and 2.4 per cent copper in the Semil Ophiolite Belt in northern Oman and the development of gold and copper deposits from a central operating plant.

Washihi Copper-Gold Project



The construction of a commercial open pit mine in Oman's Washihi locality, 160 kilometers southeast of Muscat. It involves the commercialization/processing of copper deposits with associated gold ore, which cover a total area of about 105 square kilometers. It is expected to produce 77,000 tons of copper and 18,000 tons of gold yearly upon operation. Expected revenues amount to US\$ 434 million over a period of 10 years.

Project Cost: **US\$ 50 million**

Duqm Mineral Concessions



The usage by mining companies of Duqm Port's 300-meter dedicated break bulk terminal to export their minerals, including limestone to several countries. The terminal has a capacity of up to 5 million tons per annum. The first shipment of dolomite from the port's commercial quay was done in February 2016.

MARKET LANDSCAPE:



MARBLE

Oman is the second largest country in the GCC with excellent geology exposure containing both metallic and nonmetallic minerals, which could provide significant opportunities for local and foreign companies. Various mineral resources have been found in Oman such as chromite, copper, gold, dolomite, zinc, limestone, marble, gypsum, silica sand, and mineral ore.



GYPSUM

Currently more than 300 mining operations are active out of which 53 are for chromite, 7 are for copper, 108 for aggregate, 31 for marble, 25 for building products, 7 for limestone, three each for sandstone and manganese, five each for gypsum, laterite and clay followed by one for salt and dune sand. In 2014, Oman exported its entire production of 2,300 tonnes of copper cathodes earning revenues of RO6.1mn.



SILICA

During the period, production of marbles rose to 1.56mn tonnes valued at RO21.7mn as against 1.25mn tonnes worth RO18mn produced in 2013. The sultanate produced 8.72mn tonnes of limestone worth RO9.9mn in 2014, with corresponding figures for 2013 being 5.48mn tonnes valued at RO7.8mn. As much as 3.38mn tonnes of gypsum worth RO5mn, and 751,200 tonne of chromite valued at RO22.8mn were also produced in 2014. Laterite production reached 753,100 tonnes valued at RO2.2mn while quartz production touched 282,900 tonnes worth RO1.1mn. The sultanate produced 72,100 tonnes of copper worth RO22.5mn and 37,500 tonnes of manganese worth RO417,800 while kaolin production exceeded 66,600 tonnes valued at RO199,800. Other minerals produced in 2014 include 12,900 tonnes of salt (RO451,000), 305,400 tonnes of mud (RO1.6mn) and 60,200 tonnes of sand dune (RO150,500).



COPPER ORE

There are several major projects underway in Oman. Four concessions are planned to mine copper at Yanqul, Khaboura and Samad. The latest released data confirms that more than 40 Mt of copper ore has been proved available as reserves with 1% - 3% Cu. Feasibility studies for these four Copper Concessions are in the final stage. According to NCSI statistics, in 2014, the Sultanate produced minerals worth over RO142.2mn.

Seabed Mining Operation



A joint venture with a Canadian mining firm to wet test gigantic robotic machinery at Oman's Port of Duqm, which will be deployed on the seafloor to mine high-value minerals such as gold, copper, zinc and silver in the southwest Pacific. This project puts Oman as key base for the world's first seafloor mining project.

Yanqul Copper Project



The exploration and development of five separate copper deposits in the Yanqul area in the northern part of Oman. The project is expected to support metal-based industrial projects in Oman and further support the government's diversification strategy to boost long-term investment opportunities in the infrastructure, power and mining sectors.



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EXHIBITION OVERVIEW

Oman Minerals & Mining Exhibition & Conference is an international trade event that aims to be a business platform for the rapidly growing metal and non-metal industry in Oman. It showcases the latest services and technology used in mining operations, leveraging the increasing demand for minerals, discussing and addressing topics and issues relevant to the expansion of the industry, and attracting investment. It aims to support government initiatives to develop the sector in Oman and the Middle East as a whole.

EXHIBIT ADVANTAGES

- Arrange meetings with current customers and maximize customer retention
- Interact directly with a wide range of prospective customers in a short span of time
- Demonstrate and launch the latest products and services in front of a captive audience and thousands of decision makers from the metal and mining industry
- Keep abreast of new market trends and technological breakthroughs and reuse the knowledge gained in your own field of activities
- Benefit from 12 months of local and international marketing and PR activities
- Increase brand awareness worldwide.





WHO SHOULD EXHIBIT?

- Government and Non-Government Organisations
- Mineral Resources Organisations
- Mining and Exploration Equipment Companies
- Consultants
- Marble and Granite Companies
- Building Material Companies
- Chromite Technology and Processing Organisations
- Non – metallic Rocks Extraction and Processing Units
- IT, Communication, Data Processing and Transmission
- Explosives and Blasting Devices
- Mining Engineering, Erection and Construction Services
- Geological Surveyors
- Surveying Instruments, Metals and Metallurgical Equipment
- Testing and Processing Laboratories

WHO SHOULD VISIT?

- Commodity Traders
- Government Regulators
- Exploration Companies
- Risk Management Consultants
- Legal Firms
- Project Engineers and Consultants
- Chemical Companies
- Transport, Shipping and Logistics Companies
- Environmental Professionals and Consultants
- Oil and Gas Companies
- Importers, Exporters, Traders of Minerals
- Executives from Banking and Financial Institutions
- Investors, Fund Managers, Venture Capitalist
- Organizations seeking new business ventures
- Business and Research Partners
- International Bodies / Organizations
- Consultants and Advisors
- Academia



CONFERENCE OVERVIEW

- Strategic Partnerships and Adopting Best International Practices
- New Regulations/Legislation in Oman's Mining Industry: Incentives for Investment; Provisions for Longer-Term Licenses
- Focus on the Export Market's Growth Prospects
- The Role of Minerals Development Oman (MDO) in Supporting Value Addition through Investments in Large-Scale Commercial Mining & Downstream Units, Transport and Logistics Infrastructure
- Developing Sustainable and Innovative Mining Operations in Oman
- Port of Duqm: An Emerging Major International Export Hub for Industrial Minerals
- Opportunities and Challenges in Oman's Mining Sector
- Increasing Investment into R&D in Oman's Industrial Industries

SPONSOR ADVANTAGES

- Align your company brand with the only exhibition and conference expanding Oman's mining and minerals market.
- Build and maintain new business relations by meeting high-level executives from local, regional and international mining industries to.
- Maintain your position as a thought-leader within mining and minerals global markets.
- Introduce your new innovations and solutions by joining the distinguished speaking faculty of industry experts.

SPONSORSHIP OPPORTUNITIES

- Co-host
- Platinum
- Gold
- Silver
- Lead
- Associate
- Coffee Break
- Cocktail Reception
- Registration Desk
- Lunch
- Lanyards
- Bags
- Speaking Slot
- Panelist
- Chairing

A look at Oman Minerals and Mining Exhibition and Conference 2015

30 November-2 December
Oman International
Exhibition Center

EVENT HIGHLIGHTS

- Over 35 Omani companies apart from international companies from the mining sector
- Participation of Kunooz Oman Holding, Port of Duqm, Port of Salalah, SOHAR Port & Freezone, Gol-E-Gohar Mining & Industrial Co., WorleyParsons
- Major representation from Iran's key private and public companies from the mining sector
- An exhibit of limestone, marble, gypsum, chrome, copper, manganese, aluminum, granite, drilling, metallurgy, quarrying and exploration equipment
- 28 renowned speakers from top local and international companies from the mining sector
- Featured speakers from US Geological Survey, British Geological Survey, Public Authority for Mining, Mawarid Mining and CRU Mining



Oman Minerals & Mining Exhibition & Conference 2015 was successfully held from November 30 to December 2 at the Oman International Exhibition Center.

PARTICIPATION STATISTICS

Total Exhibition Space
2,580 square meters

Total number of participating companies & brands **37**

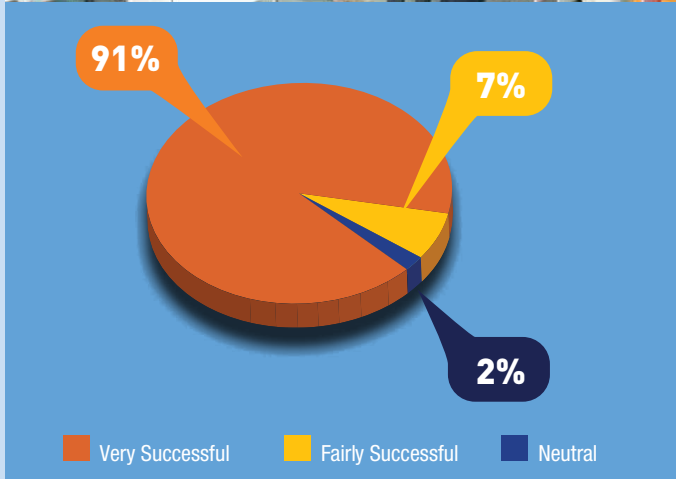
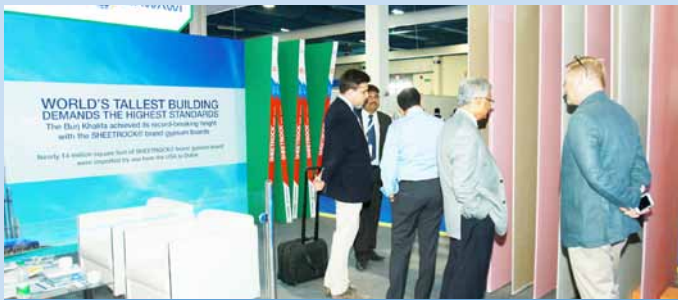
International Exhibitors **8**

National Exhibitors **29**

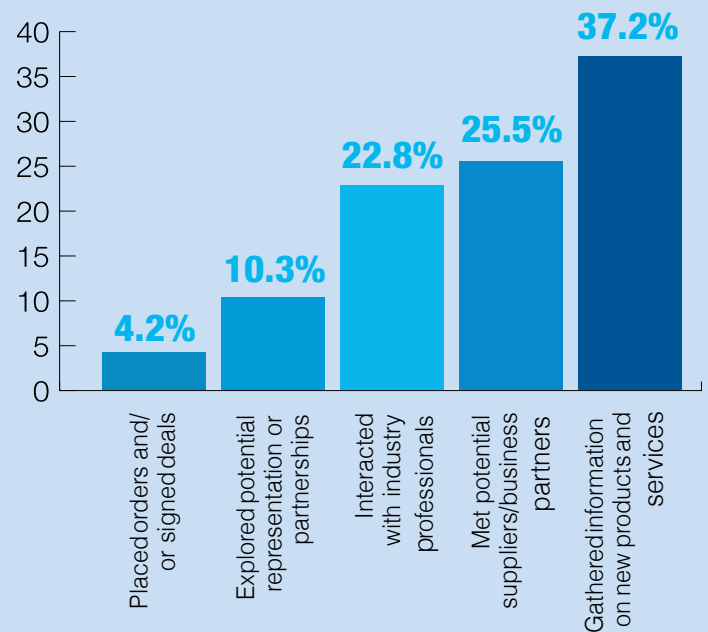
Representing Countries **6**

3,214 LOCAL AND INTERNATIONAL VISITORS VISITED **OMAN MINERALS & MINING & EXHIBITION & CONFERENCE 2015** DURING THE THREE-DAY EXHIBITION.

EXHIBITOR FEEDBACK



VISITOR FEEDBACK



DELEGATE FEEDBACK

89%

of the delegates said that they would recommend this kind of Conference to others

88.3%

of the delegates said that the conference was successful overall

77%

of the delegates said that the conference met their objectives or expectations

WHAT EXHIBITORS SAY ABOUT THE EVENT



"Most people attending the exhibition were generally interested in the mining industry and were seeking solutions and opportunities. The event overall was excellent."

John Cairns | DRA MENA, Oman

"This is the first time that we participated in a mining exhibition and I could say that the quality of the visitors were impressive. We were able to have several meetings with different trade people. The Conference as well provided much information about the industry."

Santosh Bhasme | Al Nasr Marble, Oman



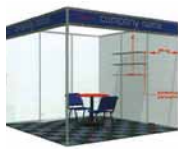
THE MOST EXTENSIVE MEDIA COVERAGE

Oman Minerals & Mining Exhibition 2016 will be aggressively promoted utilizing all media channels to attract the largest number of industry professionals and trade visitors possible. The promotion campaign will cover Oman, the entire Middle East and other parts of the world.

- Heavy ad placement in local and regional media, both in English and Arabic.
- Advertisements and editorial coverage in trade publications
- Regular press releases in local and regional newspapers, magazines, and websites.
- An early press conference and another conference three weeks prior to the event.
- Email and FAX campaigns targeted at industry professionals throughout the Middle East region.
- SMS broadcasts before and during the event.
- Distribution of flyers, e-newsletters and personalized invitations.
- Posts on social media channels such as Twitter, Facebook and LinkedIn.



BOOK YOUR STAND TODAY



SHELL SCHEME:

US\$ 390/RO 150

(per square meter)

This includes white panel walls, fascia and name board, carpeting, two (2) spotlights, a 13-amp power socket, one (1) table, and two (2) chairs.



SPACE ONLY:

US\$ 340/RO 130

(per square meter)

This consists only of bare floor space for those exhibitors who want to design and build their own stand.

For speaking opportunities:

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THE ORGANIZER'S CREDENTIALS



OMANEXPO®
 Global Business Platform



Omanexpo is the pioneer event management company in Oman and the Sultanate's leading organizer of major trade and consumer shows, exhibitions and conferences. Its primary objectives are to effectively connect buyers and traders, promote business and trade involving local and international companies, and facilitate the introduction of new products, equipment and technologies into the market. Omanexpo events are specially developed to support the continued growth of various types of industries including Automotive, Building and Construction, Food & Hospitality, Health and Medical, Oil and Gas, Retail and Utilities (Energy and Water).

Omanexpo is active in the global exhibition industry as a member of UFI-The Global Association of the Exhibition Industry – and the International Association of Exhibitions and Events (IAEE)



AWTAD is a specialized geological and environmental consultancy office in the Sultanate of Oman. AWTAD is managed by highly silks expert who has more than 25 years experience in conducting geological mapping, mineral exploration works and feasibility studies. AWTAD has also cooperation with specialized overseas geological institutions, which can carry out any economical evaluation for the most of mineral ores.